



A Best in Class Contract Manufacturer Experiences Double Production Output with The DAVIS Companies Staffing Solutions.

EXECUTIVE SUMMARY

With growth of its existing products and addition of new product lines, our client engaged DAVIS to help build a skilled manufacturing team, comprised of Manufacturing Engineers and Maintenance Mechanics, to help meet demand moving forward. DAVIS not only delivered on demand talent but also evaluated their operations and recommended adding a 3rd shift to their production line - which resulted in double production output.

ABOUT OUR CLIENT

Our client is a leading supplier of innovative aerosol and liquid product and packaging solutions located in Fall River, MA. The Company has extensive expertise in product development/formulation, compounding, filling and packaging, including unique capabilities for travel/sample sizes.

THE BUSINESS CHALLENGE

Following a recent acquisition by a private equity firm with interest in building new manufacturing lines, our client experienced a significant increase in demand. The addition of new lines had pushed them to production limits and they were running at capacity. Our client not only needed to hire a resourceful manufacturing team in a timely fashion to meet immediate demand but also come up with a long-term solution for their continued future growth.

THE SOLUTION

With the business running at capacity, things needed to happen quickly. DAVIS instantly met on-site with our clients Executive Management team to get an in-person feel for their environment, culture and needs. Our client had a good pulse on their business and where it was headed but needed help identifying what kind of resources were required to bring the organization to the next level. With 25+ years experience in the manufacturing industry, DAVIS advised on which skillsets would best be utilized for both immediate and future scenarios. Our niche manufacturing recruitment team went right to work mining our vast database and extensive referral base to secure the best-fit, quality candidates. DAVIS also leveraged their in-house market analyst team to present a hiring forecast and labor market assessment which suggested adding a 3rd shift to their production line to capitalize on all business opportunities.

THE RESULTS

Acting as a true, consultative talent advisor and taking into consideration labor, economic and workforce requirements, DAVIS was able to provide both a short-term and long-term solution to our client. DAVIS filled critical contract and permanent hiring needs across a broad spectrum of skill sets to allow our client to support their customers quickly and meet demand. Expanding their structure with a 3rd shift resulted in double production output while maintaining the required level of quality. DAVIS exceeded our clients expectations which has resulted in a very close working relationship.

SKILLSETS SUPPORTED

- MANUFACTURING ENGINEERS
- MAINTENANCE MECHANICS