



## CASE STUDY: MEDICAL DEVICE

### Staffing firm provides leading medical device contract manufacturer with technical inspection team to ensure successful product launches.

#### EXECUTIVE SUMMARY

The DAVIS Companies partners with Medical Device contract manufacturer to provide a highly skilled team of mechanical inspectors and machinists to assist in the inspection protocol and launch of 150 new products in a 30 day production schedule. DAVIS was able to develop a strategy, design a plan based on quality and service, and then execute the plan within the stated guidelines provided by the client.

#### ABOUT OUR CLIENT

Our client is a leading contract manufacturer of high-performance, precision CNC- machined components for demanding medical applications. They provide design for manufacturing services for precision-machined medical implants, instruments and components.

#### THE BUSINESS CHALLENGE

As a leading contract manufacturer with a reputation for quality, our client was challenged with moving 150 new skus to market in a one month time span with limited resources. They needed to obtain a self-sufficient, technical team to handle the inspection protocol for the new products within the time constraints allocated. Knowing of DAVIS' manufacturing expertise in the medical device market, our client engaged The DAVIS Companies to identify and build an inspection team and add machining capacity to support the product launches and ensure customer delivery deadlines were met.

#### THE SOLUTION

Given the sense of urgency with getting these products to market, The DAVIS Companies immediately met face to face with our client's management team to get a feel for their culture, assess what hard and soft skills they wanted their employees to possess and develop a best-fit solution. DAVIS then turned to their niche focused manufacturing recruiting team to find the right resources that could help execute this project. This specialty team was able to identify, screen, hire, and onboard 4 Mechanical Inspectors and 2 Machinists that could hit the ground running from a technical perspective and align with the culture of the organization.

#### THE RESULTS

The inspection team that DAVIS provided helped our client to launch 150 new skus successfully. In turn, our customer was able to run a smooth operation with no gaps in productivity, delivery deadlines met and customer expectations exceeded.

#### SKILLSETS SUPPORTED

- Mechanical Inspectors
- Quality Technicians
- Machinists